



**DELTA DENTAL
UNIVERSITY**

Agenda



Thursday, April 28

- 12:00pm **Registration & Lunch**
- 1:00pm **Introduction & Welcome**
Jeff Miller
Executive Vice President
- 1:10 pm **Keynote Speaker**
Dr. Anirban Basu
Chairman & CEO of Sage Policy Group, Inc
- 2:00pm **Breakout Session Plan**
Lexi Morrison
Sales & Marketing Coordinator
- 2:05 pm **Break**
- 2:30pm **Breakout Sessions**
- Breakout 1
(Coach Begeman Room A)
 - Breakout 2
(Coach Begeman Room B)
- 3:15 pm **Break**
- 3:30pm **Breakout Sessions**
- Breakout 3
(Coach Begeman Room A)
 - Breakout 4
(Coach Begeman Room B)
- 4:15 pm **Networking & Golf with the Pros**
- 6:00pm **Dinner**
- 7:00pm **Mixologist**
Lynnette Marrero
- 8:00pm **Social & Golf**
- 10:00pm **Last call shuttle**

Friday, April 29

- 8:30 am **Breakfast**
- 9:00 am **The Ultimate Salesman**
Scott Jones
CEO
- 9:30 am **HR Panel**
Led by Jeff Miller
Executive Vice President
- 10:15 am **Break**
- 10:30 am **Broker Support Tools**
Mike Mueller
Director of Communications &
Government Relations
- 10:45 am **Graduation & Survey**
Lexi Morrison
Sales & Marketing Coordinator
- 11:00 am **Departure**

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